



The NETC Fundraising Guide has been tried and tested by students over many years. Some of it may not apply to your situation, but each idea has been helpful to someone in the past. We hope you find one, or two, or ten that will help you succeed!

3 Keys to Successful Fundraising

1. **Advertising Campaign:** Advertising is the most crucial aspect to holding a successful fundraiser. The key is to start all advertising at least four weeks prior to the event and employ several different media. At school, post fliers and put announcements on the PA system and in the school newspaper. Spread the word around the community—at the YMCA, churches, community centers, grocery stores and coffee shops—via word of mouth and networking. If possible, purchase ads in the local paper. Signs should always include the date, time, location and reason for the event. On the day of the event, make sure you have plenty of signs and volunteers ready to provide directions and answer questions.
2. **Ask for help:** Delegating the planning and preparation frees more time for you to plan the next fundraiser and focus on the trip. Taking this leadership role looks fantastic on a college resume and bodes well for future employment.
3. **Save money on costs:** Be savvy! Ask for donations, i.e. paper supplies, t-shirts, sponges, candy, carnations, and more! Check local wages and pricing for guidelines on admission fees, hourly wages, or food pricing.

Our best advice is to be flexible and creative with your fundraising choices. And most of all – enjoy! Look at all these opportunities as fun activities to get you, your family and the community involved for an amazing educational experience!

Take the Entrepreneurial Route!

Babysitting, Dog Walking, Snow Shoveling,

Initial Operating Cost: \$0

Planning & Execution Time: Continuous, 10-20 hours/week

You'll Need: Fliers, shovels, rakes, car, leash – items consistent with business model

Staff: Individual student

Expected Earnings: \$8-\$15/hour

Language Lessons & Mentor Program

Initial Operating Cost: \$0

Planning & Execution Time: 10 hours plan, run 8 week program (one-hour lesson twice a week)

You'll Need: Fliers, school classroom or local library

Staff: Student tutors

Expected Earnings: \$20/hour

What better way to promote learning and leadership than providing an after-school tutoring program at a very reasonable price? Tutoring is very valuable for younger students, but expensive for parents. Advertise with the PTA and elementary schools and enroll students for private tutoring. You can learn how to teach others and become excellent role models for younger students.

Paper or Plastic?

Initial Operating Cost: \$0

Planning & Execution Time: Continuous (minimum 4 hours/month) You'll

Need: Permission of Local Grocery Store

Staff: Individual student

Expected Earnings: \$50-\$80/month

Some grocery stores allow groups to fundraise by carrying bags to people's cars and loading them. Students earn tips for helping shoppers with their heavy groceries, and shoppers are happy to spare energy (and backs) after a long workday!

Concession Stand

Initial Operating Cost: \$100-\$200

Planning & Execution Time: 3 hours/per game, 1 hour for preparation You'll

Need: Food, beverages

Staff: Best done with other students

Expected Earnings: \$500-\$1000/per event

Supply a concession stand at local events: games, elections, debates, presentations and community gatherings. Supply candy, baked goods, hot cocoa, soda, water, coffee, soft pretzels, popcorn, and anything consumers would want to buy! Great for earning money and keeping spectators happy!

Appreciation Carnation!

Initial Operating Cost: \$0-\$150 (depending on flower donations)

Planning & Execution Time: 2 hours/week, 2 hours event day

You'll Need: Order forms, bulk flowers

Staff: Best done with other students and parents

Expected Earnings: \$200-\$500

On Valentine's Day, Teacher's Day, or a special day you organize, buy bunches of carnations and sell them for \$2 each. Student(s) sell order forms to faculty, peers, and staff 2-4 weeks prior to the event, filling out the name of the recipient and adding a message, if desired. Encourage the local flower shop to donate as many flowers as they can to offset costs. On the day of the event, pick up the flowers and have students distribute the orders to the staff homeroom! Whether you give or receive a carnation, this fundraiser puts a smile on everyone's face!

Start Wrapping!

Initial Operating Cost: \$50-\$250 (depending on supply donations)

Planning & Execution Time: 20 hours/week for 3 weeks

You'll Need: Mall permission, wrapping paper, tables, tape, gift tags, signs, gift bags and ribbons (optional)

Staff: Staff: Parent, 3 students per booth Best done with other students and parents

Expected Earnings: \$50-\$200/night

Students wrap presents for shoppers during the busy holiday season. Ask the management of the local shopping mall if you can set up two booths for three weeks during the holidays. Set up your booths from 4-9:30pm three nights a week, with signs advertising your goal for the project and cost per wrapped gift. Then, start wrapping! To defer the cost of the event, ask a shop to donate wrapping paper, tape, etc! Everyone is busy around the holidays, making this an exciting and necessary event!

School Dance

Initial Operating Cost: \$0-\$200 (depending on food/decorations/DJ donations)

Planning & Execution Time: 2 hours/week, 7 hours day of event

You'll Need: Gym or cafeteria, music, tickets, advertising, food/beverage, tables, chairs, decorations (optional)

Staff: DJ, chaperones, ticket collector, concession & decoration volunteers

Expected Earnings: \$500-\$2000

Dance the night away like the discothèques in Spain! Dances are popular with students, are simple to set up (the hard part is finding the chaperones!), and are very profitable. Find a DJ (ask a student/teacher to save on costs), secure the high school gym or cafeteria, and book volunteers. Let your educational travels suggest a theme for the dance! Flamenco?

High School Musical or Talent Show!

Initial Operating Cost: \$0

Planning & Execution Time: 3 hours/week advertising, ticket sales, enroll/organize acts, 6 hours event day(s)

You'll Need: Auditorium/theater, fliers, sign up performance sheets Staff:

Emcee, performance groups, ticket collector, ushers

Expected Earnings: \$500-\$1500/night

Does your school have a Zac or Vanessa of its own? Reserve the school auditorium, have talented students and staff sign up to perform, and have fun! Shows generate lots of interest from the community and school, as staff

and students are encouraged to showcase their talents. Create posters that promote performance sign-up as well as indicate ticket cost and the event date. Then sit back, relax, laugh and enjoy the night!

Are you Smarter than a 5th Grader?

Initial Operating Cost: \$0-\$50

Planning & Execution Time: 20 hours

You'll Need: Auditorium, desks, microphone, projector, questions

Staff: Contestants, game show host, elementary student game players, ticket collector, chaperones

Expected Earnings: \$200-\$500

Produce your own game show! Host the popular show in the school auditorium and sell tickets for entrance. Have students and faculty donate questions (i.e. History, Geography, Art, English, Foreign Languages, etc) and recruit one student, one teacher, one administrator and one community member to play! Have food for sale and allow audience members to submit sponsored questions! For example, if someone donates a question worth \$5 and the contestant gets it right, \$5 goes towards the tour! If the contestant gets it wrong, the submitter receives half their donation in return! It's a fun and educational event for all! You can also run a Family Feud or Jeopardy! event night!

Kids Night: Treat Parents to an Affordable and Fun Child Care Option

Initial Operating Cost: \$150-\$200

Planning & Execution Time: 8 hours plan, 5 hours event night (5pm-10pm)

You'll Need: Gym, 3-4 classrooms, food, beverages, TV, movies, art supplies, games, books

Staff: Adult chaperones, student babysitters, volunteer nurse

Expected Earnings: \$400-\$1500

Students invite local elementary school students and their siblings to join them in a "Kids Night Out" at the school, providing babysitting from 6-10pm in an evening full of events, fun and learning. Groups charge \$10-\$15 per child. We recommend setting a specific age range for the children between 5-12, having students responsible for a specific group or activities, and

having parents sign an authorization form. Having a volunteer nurse on hand that night is great reassurance for the parents as well! Parents love this event because their kids have a wonderful time, they enjoy an evening alone for dinner and a movie, and it costs far less than a babysitter! Works very well on nights like Valentines Day!

Tournament of Champions! Teachers vs. Students or Parents vs. Teachers

Initial Operating Cost: \$0

Planning & Execution Time: 10 hours plan, 4 hours event day

You'll Need: Ball field/game boards

Staff: Umpire, players

Expected Earnings: \$100-\$300

Set up a competition with type of sporting game – softball, kickball, basketball, track/field, Jeopardy! or Scrabble tournament, and more! Set the opposing sides and collect \$5 per person for all who want to play. Students can root for one team or the other by making donations to that cause! All the proceeds can go to the trip or half to the school! Every school needs a cordial rivalry!

Flea Market

Initial Operating Cost: \$0

Planning & Execution Time: 5 hours plan, 8 hours event day(s)

You'll Need: Parking lot, gym or cafeteria, tables

Staff: Student vendors, adult chaperones

Expected Earnings: \$100-\$500/per student

Set up a large, open flea market in a parking lot or the school gym. Students visit neighbors, friends and family to collect a variety of donations – clothing, posters, records, etc. Each student sets up their own table and keeps the money they earn to put towards the trip. This event is another way students develop business skills, especially in negotiation and fair pricing! If an entire group cannot run the flea market, you can individually host a yard sale at your house based on the same premise!

Car Wash

Initial Operating Cost: \$50-\$75

Planning & Execution Time: 5 hours plan, 6 hours event day (Sat & Sun 10am-4pm)

You'll Need: Parking lot, sponges, buckets, hoses/water source, soap, advertising signs

Staff: Student washers, adult chaperone

Expected Earnings: \$500-\$1500

Car owners love not having to wash their car! Find a local parking lot on a road frequented by traffic, willing to transform one day to a car wash with a water source, and then hope for a warm sunny day. Day-of advertising via the students waving posters on the sidewalk is very successful. While the concept is simple, car washes can be surprisingly profitable. Charge a \$5 minimum per car or ask for donations.

Stress-Free Holiday Shopping Night

Initial Operating Cost: \$0

Planning & Execution Time: 2 hours, 4 weeks sell tickets

You'll Need: Tickets, permission of mall

Staff: Parent coordinator, student sellers

Expected Earnings: \$300-\$1000

Certain malls will open their stores from 6pm-10pm on a Sunday night before the holidays to help student groups fundraise. Once a date is secured, sell \$10-\$15 entry tickets to interested shoppers. The ticket grants holiday buyers the ability to shop in a quiet mall at their own leisure without lines and crowds. What a relaxing way to shop for the holidays!

Boo! High School Haunted House

Initial Operating Cost: \$0-\$150

Planning & Execution Time: 8 hours plan & decorate, 6 hours event day(s) (Fri & Sat 4pm-10pm)

You'll Need: Gym or school hallway, costumes, music

Staff: Parent/teacher, students

Expected Earnings: \$200-\$600/night

Decorate a hallway in the school that all ages can visit! Grab costumes, design a spooky mansion, and use your creativity! Fill the space with dark colors, candles and spooky music! Charge an entrance fee, with all proceeds going towards your trip as a collective donation. Recruit volunteers to help set up and decorate and spook!

Celebrity Dine or Debate!

Initial Operating Cost: \$0

Planning & Execution Time: 8 hours

You'll Need: Permission of restaurant, tickets to evening

Staff: Celebrity, student waiters

Expected Earnings: \$40-\$75 tips/student

Ask a local restaurant to host a "Dinner with a Celebrity" evening or invite a local star (mayors, superintendents, actors, etc.) to speak or run a workshop. Students can bus tables for tips, or sell tickets to a debate/workshop event. If you're looking for celebrities with a little more buying power, search your hometown on www.wikipedia.org and scroll to the bottom. You'll be surprised how many famous personalities hail from your neck of the woods!

Work-a-Thon: Volunteer in your Community

Initial Operating Cost: \$0

Planning & Execution Time: 10 hours

You'll Need: Sponsorship sheet

Staff: Individual student

Expected Earnings: \$500

Contact a community organization such as Habitat for Humanity, Big Brothers/Big Sisters, or the local senior citizen center. Set a volunteer day, time, and location. With your participation set, obtain sponsorship from neighbors, church, family, and friends for specific price per amount of volunteer time. For example, if the student volunteers for 10 hours and has 50 sponsors at \$1 an hour, that results in a \$500 profit!

Work Auction: Students Sell Work Hours

Initial Operating Cost: \$0

Planning & Execution Time: 5-10 hours/week

You'll Need: Work sponsorship sheet hours

Staff: Individual student

Expected Earnings: \$100-\$1000/student (depends on work hours per student)

Does a teacher need help raking leaves? Maybe a house needs to be painted or some errands need to be run? Community members can "sponsor" a student for hours worked (i.e. they pay the student \$50 for 5-6 hours of work) and can spread the work throughout the year! This works really well when extra hands are needed around town and all the money goes directly towards your trip.

QSP Fundraising Programs & More

Initial Operating Cost: \$0

Planning & Execution Time: 5 hours plan, 2 hours/week sell

You'll Need: Suggested online company (below)

Staff: Students

Expected Earnings: \$250-\$2000/student

QSP is a fundraising company for school groups. From chocolate to magazines to food and merchandise, they have it all for you to sell for a considerable profit! Call them at 860.230.0635, or visit them online at www.qsp.com. The company is easy to use, sends you a fundraising help kit, and should you need additional help, representatives will meet with you to help you plan. You can order boxes of jumbo candy bars to sell for \$1 each, and make \$.50 per bar.

International Candy Sales

Add a little spice to candy sales by selling candy from the country to which you are traveling! It's a great way to promote the tour as well as a delicious treat for our American palettes! Selling international food ensures variety, so

purchasers don't have 20 Snickers bars in the house from each fundraising campaign! One website to help get you started: www.britishdelights.com.

Entertainment Coupon Books

Initial Operating Cost: \$0

Planning & Execution Time: 2 hours plan, 2 hours/week sell

You'll Need: Entertainment book program

Staff: Student

Expected Earnings: \$200-\$1000/student

Everyone loves dinner and a movie now and then, especially at a discount! Selling entertainment coupon books is popular and profitable! Get started at: <http://www.entertainment.com/discount>.

Holiday Wrapping Paper Sales

Initial Operating Cost: \$0

Planning & Execution Time: 4 hours plan, 2 hours/week selling

You'll Need: Company

Staff: Student

Expected Earnings: \$200-\$1000/per student

Purchase holiday-themed paper and cards wholesale and sell products in school, at shopping centers, sports events, and more around the holidays! Sources to use include <http://www.conservatree.com>, <http://www.flaxart.com> and others.

Media

Initial Operating Cost: \$0

Planning & Execution Time: 2 hours

You'll Need: Picture of group and article, media contacts

Staff: Student, local media outlets.

Expected Earnings: \$50-\$1000/group

Get the local media outlets to run a story or clip of your NETC American Leadership Program! Articles can run in the education section as well as the

travel section, and promote sponsorship for the student program. Students can also create websites to detail the purpose and meaning of the trip and collect donations from the community.

NETC & the Media

Initial Operating Cost: \$0

Planning & Execution Time: 2 hours

You'll Need: Article, photo, media contacts

Staff: Students

Expected Earnings: \$50

Getting an article or picture in the paper is exciting enough, but having NETC donate money to your group for that same article? Priceless. That's right, secure an article in the local paper or news program or a picture with the group, and if NETC is mentioned, we will provide a \$50 scholarship to your program! Please contact your Admissions Counselor for specifics on qualifying for this article sponsorship! Articles or photos must have NETC in the text.

Go Corporate!

Initial Operating Cost: \$0

Planning & Execution Time: 4 hours

You'll Need: Grant proposal, company

Staff: Individual student

Expected Earnings: \$250-\$5000/student

Businesses love to help out students in their community, and there is no better sponsorship than helping a student gain the experience of a lifetime abroad, as the reward outweighs all others. Students submit grant proposals for financial support to a business or organization (Kiwanis, Lions Club, American Legion, Wal-Mart, etc.). Past students have received scholarship support ranging from \$250-\$5000. A few great tips are: compose a professional and personal grant that answers why you are writing and why the trip is important; appeal to several companies for support; visit each company to present the document and follow up with a thank you; and if rewarded the scholarship, send sponsors postcards while on the program or

a compilation of photos and educational projects completed when you return home. These presentation efforts show businesses the impact they have on the next generation, and the personal growth gained through their support!

Thanks Mom and Pop

Initial Operating Cost: \$0

Planning & Execution Time: 10 hours

You'll Need: Host restaurant, invitations/tickets

Staff: Students

Expected Earnings: \$300-\$700

Find a local business or restaurant to host one day in which a percentage of their revenue is donated to your tour. In one town, the local pizza parlor donated 10% of the day's sales to the students' trip! Put up posters with the date and time the store or restaurant is sponsoring your group. Urge everyone to buy something or eat dinner there that day/night! This is great exposure for the store or restaurant, generating additional traffic to their location and boosting sales, while providing a great community donation and tax write-off!

Recreate a Chair

Initial Operating Cost: \$20/chair

Planning & Execution Time: 15 hours

You'll Need: Chairs, paint, donated materials

Staff: Student designers

Expected Earnings: \$10-\$150 per chair

NETC's very own Group Leader, Cate Zalewski, gave us this fantastic idea for a successful fundraiser! Every year each of her students are required to decorate a donated piece of furniture to raise money for their NETC program. Typically this project is focused around decorating chairs, but throughout the years, students have become more creative, delving into redesigning benches, stools and dressers! Using a variety of materials to demonstrate their creative style, Cate's students have added wings to the back of a stool, used concepts from the Wizard of Oz, turned a stool into a

cow with udders, and even designed a plant holder! The furniture can be sold directly or through a silent auction. The key to making this fundraiser successful is finding an event to coordinate with. Display the chairs in a public space a week before the event or sale, and set up photos for online consumers. Cate's fundraiser was so popular in 2008 that people started placing orders ahead of time! Look through an attic or find a yard sale and have some fun turning the old into new!

Gift Calendars

Initial Operating Cost: \$0-\$150 (depends on material donations) Planning & Execution Time: 20 hours

You'll Need: Local or online printing company, photos/art submissions Staff: Students

Expected Earnings: \$200-\$1000/student

Student photography and artwork wanted! Advertise an art contest for 12 winners to be published in a school calendar. Set a date for submissions 4-6 weeks later and confirm the 12 winners the day after the deadline. The winning work is then transferred to a local printing company (try to have them sponsor the calendar). Print the calendars and sell in December for January of next year! Calendars typically sell for \$10-\$15. Sell 100 at \$12 minus \$2 for cost, and you have earned \$1000! If you have been on a NETC program previously, include pictures of that trip to get people excited! The calendar promotes the purpose of the trip and regenerates revenue. Teachers comment that each year participants, future and past, anxiously await the annual NETC calendar!

Coloring Books and Puzzles for Elementary Students

Initial Operating Cost: \$0-\$100 (depends on material donations) Planning & Execution Time: 20 hours

You'll Need: Art supplies, crossword/word search design

Staff: Students

Expected Earnings: \$100-\$200/student

Design a puzzle book or coloring book and sell them to parents for their children! Students can create the designs on a computer and take pride in

developing these resources. Plus, elementary students love that their coloring book was designed by an older student!

Create a Recipe Book, Compile & Sell

Initial Operating Cost: \$0-\$100

Planning & Execution Time: 10 hours

You'll Need: Recipes, printing materials

Staff: Students

Expected Earnings: \$500-\$800

Today's cookbooks cost a lot of money. Designing a homemade cookbook saves buyers money and connects different cultural tastes and families around the community. Collect recipes donated from teachers, parents, and other students, combine them into a cookbook, and bring a new taste to the kitchen! Experiment with a theme reflecting your program destination! If you want to use a website to help you create the cookbook, try <http://www.jumbojacks.com> or www.morriscookbooks.com.

Holiday Cards

Initial Operating Cost: \$0-\$40/student

Planning & Execution Time: 2 hours/week

You'll Need: Art Supplies – scissors, paint, stickers, ribbon, markers, photos, envelopes

Staff: Student

Expected Earnings: \$50-\$150/student

Create and sell your own holiday, thank you or birthday cards! Cards retail for \$2.50-\$4 each and are worth more if they are handmade. Gather art donations from local shops and start making cards! It's a great way to have fun and cultivate entrepreneurial skills. If you want to use an online resource for card-making from old pictures, check out www.ipads.com.

VIP Seating and Parking

Initial Operating Cost: \$0

Planning & Execution Time: 2 hours, 5 hours/game day

You'll Need: Sofa or porch furniture, table, permission of school

Staff: Students

Expected Earnings: \$50-\$100/per event or parking week

For this you will need an old sofa and permission to set the couch on the sidelines for a game—football, soccer, baseball, softball, etc. Sell VIP “couch” seating for \$10 to \$100 a pop, with cocoa and hot dogs included. If you don't have a couch, you may be able to secure 10 seats for the Big Game and ask permission to resell as RESERVED seating at an upgraded price. Make sure this is approved by the athletic department, principal, and ticket sales, then mark off the seating and earn money for your trip! For those who hate searching for a parking spot or parking a mile away, or who want to arrive a bit late and secure front-row parking, section off VIP spots for sales/per day. Reserving 4 spots at \$10-\$15 for specific games earns some students \$400/month!

Shh!! Silent Auction or a Very Loud One!

Initial Operating Cost: \$0

Planning & Execution Time: 10 hours

You'll Need: Auditorium

Staff: Students, auctioneer

Expected Earnings: \$500-\$2000

Have parents or local businesses donate items of value. For example, is a parent an artist? Does a father have a lumber company or extra bundles of wood? Obtain donations from anyone and everyone: gravel from a construction company, antiques from an antique store, gift certificates for coffee, massages or pedicures, tickets to sporting events or the theatre—the possibilities are endless! Host food and beverages at a community center or the school, and throughout the night, attendees bid on the items (if it's a loud auction, you'll need seats and an auctioneer – someone who is vibrant, loud and lively, not afraid to put on a show and entertain!). Businesses can write off donations, purchases are affordable, and you get the profits! Many auctions have raised thousands of dollars!

The High Life Auctions & Raffles—Gather Donations and Raffle Them!

Initial Operating Cost: \$0

Planning & Execution Time: 5 hours

You'll Need: Raffle tickets, donated products

Staff: Students

Expected Earnings: \$500-\$1000

Turn the auction into a raffle ticket sale! Again, ask creative people in your family to donate homemade products - artwork, quilts, knitted items, pottery, woodwork, fancy cakes, etc. - or offer students' services (rake leaves, paint, mow lawns, do housework, wash cars, babysit). Make posters listing all the items, the reason for the raffle – your NETC program – ticket prices, and the drawing date! Sell tickets for \$1 each or \$5 for 10 and watch your fundraising soar! Be sure to ask for name, address, and phone number so you can contact the winner afterwards. Sell as many tickets as you can at school or at local fairs and events. Some schools or events may require you to get a raffle permit first.

50/50

Initial Operating Cost: \$0

Planning & Execution Time: 1 hour/raffle

You'll Need: Tickets, raffle bucket, event

Staff: Students

Expected Earnings: \$100-\$1000/event

Always a great way to earn money and reward the winner with money on the spot! Sell tickets for \$1 each or 5 for \$3, walk around a game or local event selling the tickets where permitted (if you get the permission of a local fair you can host several 50/50 raffles in a day and make solid earnings!). Pay out the winner and put your earnings towards the trip!

Bottle & Can Drive

Initial Operating Cost: \$0

Planning & Execution Time: 3 hours/week

You'll Need: Collected bottles/cans, recycling center

Staff: Students

Expected Earnings: \$250-\$500/student

Collecting cans and bottles for cash will not work in all states, but for those where recycling sees a profit, start collecting! A local school in Massachusetts has volunteers attend weekly college football games – the parking lot, that is – and collect all the cans from the tailgate parties! In one day they make \$1000+ in can returns! So keep a collection box in your classrooms and home and have friends and family collect and return, and/or head to the professional and college parking lots, help clean up the environment, and make money for your educational trip!

Pinching Pennies: The Penny Jar

Initial Operating Cost: \$0

Planning & Execution Time: Continual

You'll Need: Coin jar

Staff: Students

Expected Earnings: \$100-\$1000

While Australia did away with pennies years ago, the USA still loves their one-cent denomination! With few penny candy stores around, the usefulness of the coin has diminished, UNTIL NOW! Set up a jar in your room for pennies and spare change all year and watch the money for the trip grow!

Betty Crocker: The Traditional Bake Sale

Initial Operating Cost: \$10/person

Planning & Execution Time: 5 hours

You'll Need: Baked goods, table, permission of school

Staff: Teacher or parent, student bakers

Expected Earnings: \$50-\$200/event

Fire up the oven, get the sweet smells of baking flowing, and donate a dessert or healthy snack to sell at a school bake sale. Bake sales might require the permission of the school and depend on other groups fundraising, but try to do as many as you can! Students have sold individually-wrapped bags of popcorn, brownies, cupcakes, cookies or healthy options such as fruit cups, veggies with dip, apples, etc. and earned up to \$100 per sale—it's all up to your creativity! Check with your school for cooking rules/regulations if you are bringing homemade goods into the school for sale.

Destination Dinner

Initial Operating Cost: \$0-\$100 (depending on food donations) Planning &

Execution Time: 10 hours

You'll Need: Restaurant, cafeteria, gym

Staff: Students

Expected Earnings: \$150-\$500

Dinner at the Louvre with Mona? Tapas at Seville with a matador? You decide! Set up a dining experience around the theme of your trip! Have friends and family volunteers cook and serve! Set the mood, decorate the cafeteria or rent out a restaurant! Charge a fixed price for a specific menu and provide entertainment as well (see if an entertainer will volunteer on a Monday night when business is usually slow). Keep to the theme and go over and above with fun!

Heard of Girl Scouts? Now there's Student Scouts

Initial Operating Cost: \$0-\$20

Planning & Execution Time: 10 hours or continual

You'll Need: Baked goods

Staff: Students

Expected Earnings: \$25-\$75/event

Start a neighborhood bake-off and go door-to-door selling the delectable treats! Bag them up in packets for \$1 or sell them individually! If you really are prepared, take orders for the holidays! Maybe someone is having a

family get-together and could use the extra help baking. Homemade treats are more affordable and filled with love than a catering company's!

What works for you?

We want more fundraising ideas!

Do you have an interesting and unique way to fundraise? A practical and profitable campaign not seen here? Send us more ideas, please! Providing educational opportunities abroad for all students is important to us and fundraising is a very important aspect of making that experience come true. Please send your ideas to Charlie Lonardo at clonardo@americanleadership or call NETC at 800.989.0888 or submit by any form of mail that works for you! In addition to this resource, searching the Internet can provide fundraising ideas that have been successful in your community! Good luck and happy travels!